



EXCELLENCE THROUGH PARTNERSHIP



Supporting sustainability
in your supply chain



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Introduction

Collins McHugh is committed to commercial, environmental and social excellence.

Our clients are increasingly looking not only to deliver these principles within their own companies but to advocate this thinking in their supply chain. The 'Excellence through Partnership' (EtP) model devised by Collins McHugh, is easily adapted to your company's requirements and branding, to deliver sustainable excellence and support to your supply chain partners.

What the model consists of

- Meeting all best practice requirements for sustainable procurement
- Supporting ethical behaviour in the supply chain and promoting a 'chain of custody approach'.
- 6 workshops focusing on social and environmental best practice
- Ways of working to increase efficiency and reduce costs
- The model delivers expertise in many areas inc.
 - How to meet the requirements of mandatory reporting on greenhouse gas emissions
 - How to meet the requirements of the Public Services (Social Value) Act
 - energy efficiency
 - transport management
 - waste management
 - carbon footprinting
 - community engagement
 - health and safety
 - CR/Sustainability reporting

All workshops are delivered 9.00am - 1.00pm followed by lunch.

Typically designed to run over a 12 month period and chargeable to suppliers the programme can be surplus generating to the host company, money that can be re-invested into your social and environmental programmes.



Session 1

Sustainability / Corporate Responsibility

Purpose: To set the context for the programme and to look at the business benefits of well managed Sustainability / Corporate Responsibility

Deliverables

- What Sustainability / CR is and why it continues to grow in importance
- Opportunities that Sustainability / CR provides in the supply chain and what good Sustainability / CR looks like
- How to structure a simple internal approach to sustainability / CR
- How to report accurately and transparently
- How to drive commercial excellence through a positive approach to sustainability / CR.

This session will also cover:

- How to best capture data
- Reporting principles and positive impact on brand

The session will finish with an open floor discussion on how the principals covered can drive better partnerships between suppliers and the host company.



Session 2

Energy and Carbon Management

Purpose: To promote best practice in reducing energy and water costs

Deliverables

- What good carbon management looks like
- Mandatory greenhouse gas reporting and what you need to do
- Carbon = costs
- Key areas for energy efficiency and cost reductions
- Best internal structures to manage, monitor and reduce energy consumption
- Brand benefits of good carbon management

This session will also cover carbon footprinting including:

- What to include - direct and indirect impacts
- Data capture
- Degrees of accuracy and best use of carbon footprinting

The session will finish with an open floor discussion on how the principals covered can drive better partnerships between suppliers and the host company.



Session 3

Reducing Waste and Water

Purpose: To look at waste minimisation and resource efficiency

Deliverables

- To look at the cost of waste and current trends
- To assess the opportunities that this may offer and ways of supporting customer requirements
- To look at best practice in resource efficiency and what this may look like for your company
- Waste = cost
- Key areas for managing waste and cost reductions
- Best internal structures to manage, monitor and reduce waste

This session will also cover water consumption including:

- Water as a limited commodity
- Water as a hidden cost
- Key areas for water reduction and efficiency
- Methods to manage, monitor and reduce water consumption

The session will finish with an open floor discussion on how the principals covered can drive better partnerships between suppliers and the host company.



Session 4

Sustainable Procurement & Transport Effi-

Purpose: To look at current best practice in 'green procurement' and ways of reducing transport costs

Deliverables

- What sustainable procurement looks like
- Frameworks and Standards
- Why customers are introducing this and what it means for suppliers
- Whole life costing as a way of driving cost efficiencies
- Opportunities this may provide

This session will also cover:

- Transport impacts on the environment and ways to reduce this
- Key areas for transport efficiency and cost reductions
- Best internal structures to manage, monitor and reduce transport costs

The session will finish with an open floor discussion on how the principals covered can drive better partnerships between suppliers and the host company.



Session 5

Health & Safety and living 'Zero Harm' principles

Purpose: To look at current legislation on health and safety and trends in customer requirements

Deliverables

- Current legislation, what it means for you (and customers) and what you may need to do
- Opportunities that legislation may provide by driving H&S best practice and customer zero harm principles
- Reporting requirements and establishing transparent reporting
- Key areas for H&S improvements
- Best internal structures to manage, monitor and report H&S

Wellbeing

- This session will also cover a specific element on wider wellbeing principles
- Pointers towards assisting employees to adopt a healthier lifestyle
- Trends towards random testing

The session will finish with an open floor discussion on how the principals covered can drive better partnerships between suppliers and the host company.



Session 6

Making a positive impact in your community and programme review

Purpose: To review the programme and establish ways for moving forward.

Deliverables

- What 'good looks like' in the community
- Ways to engage in the community
- How community engagement adds value and offers a 'licence to operate'
- Considerate Constructors Scheme and other models
- Implications of the Public Services (Social Value) Act and what you need to do

This session will also cover:

- Session to include a programme review
- The opportunity to discuss any area of the programme
- Review programme impacts
- Address any obstacles to progress and how to address them
- Exchange best practice and 'case studies'
- Exchange 'quick wins'
- The opportunity to speak to consultants on specific issues facing suppliers in relation to any aspect of the programme

The session will finish with an open floor discussion on how the principals covered can drive better partnerships between suppliers and the host company.



Benefits

- To assist in a partnership approach to providing customer service excellence on sustainability
- Support in managing your environmental impacts, provide innovation in the supply chain and reduce your costs
- Assist suppliers to understand and support your sustainability strategies
- To ensure that your suppliers are aware of the latest environmental and health and safety legislation and are pro-active on these agendas
- To assist suppliers in understanding the importance of the Sustainability / Corporate Responsibility agenda and its potential commercial benefits
- Help to establish key areas for reducing carbon impacts (and therefore cost) through excellence in sustainability principles
- Drive a partnership approach and best practice model for future tender submissions and commercial opportunities



Price

The cost of the programme is to be agreed with the host company with 50% of the price being paid to Collins McHugh for full programme design and delivery.

Collins McHugh will research all suppliers attending to ensure an understanding of their business and relevance of the sessions. Suppliers have the option of signing up for individual sessions or the full programme (at a reduced rate).

Example workshop schedule

Bi-monthly over a 12 month period

1. Sustainability / Corporate Responsibility: Setting the context
2. Energy and Carbon Management
3. Reducing Waste and Water
4. Sustainable Procurement & Transport Efficiencies
5. Health, Safety and Wellbeing
6. Community Engagement and Best Practice Review

Location: To be agreed with the host company.

What to do next?

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Collins McHugh clients include:



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